

Consulting Services Procurement

Project No. 050R2800066

Labor Rates

Labor Rate Schedule - Functional Area 3 - Business Process Consulting Services						
Fully burdened hourly labor rates chargeable during each contract year for the labor categories delineated and defined in Section 2.9 of the RFP						
#	LABOR CATEGORY	HOURLY LABOR RATES CONTRACT YEAR*				
		Year 1	Year 2	Year 3	Year 4	
		7/24/2002 - 7/23/2003	7/24/2003 - 7/23/2004	7/24/2004 - 7/23/2005	7/24/2005 - 7/23/2006	
		Offeror Price	Offeror Price	Offeror Price	Offeror Price	
1	Program Manager	\$ 123.34	\$ 127.66	\$ 132.12	\$ 137.01	
2	Project Manager	\$ 110.35	\$ 114.21	\$ 118.21	\$ 122.58	
3	Senior Operations Research Analyst	\$ 97.14	\$ 100.54	\$ 104.06	\$ 107.91	
4	Senior Systems Analyst	\$ 90.41	\$ 93.57	\$ 96.85	\$ 100.43	
5	Sr. Information Technology Planner	\$ 116.85	\$ 120.94	\$ 125.17	\$ 129.80	
6	Senior Risk Assessment Consultant	\$ 102.43	\$ 106.02	\$ 109.73	\$ 113.79	
7	Senior Subject Matter Expert	\$ 155.79	\$ 161.24	\$ 166.89	\$ 173.06	
8	Senior IT Professional	\$ 105.10	\$ 108.78	\$ 112.59	\$ 116.75	
9	Sr. Telecommunications Engineer	\$ 100.63	\$ 104.15	\$ 107.80	\$ 111.79	
10	Senior Business Process Consultant	\$ 116.85	\$ 120.94	\$ 125.17	\$ 129.80	
11	Senior Group Facilitator	\$ 103.86	\$ 107.50	\$ 111.26	\$ 115.37	
12	Sr. Marketing Consultant	\$ 93.48	\$ 96.75	\$ 100.14	\$ 103.84	
13	Sr. Market Research Consultant	\$ 88.28	\$ 91.37	\$ 94.57	\$ 98.07	
14	Data Security Specialist	\$ 80.66	\$ 83.48	\$ 86.41	\$ 89.60	
15	Internet/Web Architect	\$ 101.27	\$ 104.81	\$ 108.48	\$ 112.50	
16	Telecommunication Engineer	\$ 80.66	\$ 83.48	\$ 86.41	\$ 89.60	
17	Technical Writer	\$ 68.81	\$ 71.22	\$ 73.71	\$ 76.44	
18	Program Administration Specialist	\$ 45.80	\$ 47.40	\$ 49.06	\$ 50.88	
19	Intelligent Transportation Specialist	\$ 116.85	\$ 120.94	\$ 125.17	\$ 129.80	
20	Sr. Systems Architect	\$ 129.83	\$ 134.37	\$ 139.08	\$ 144.22	

COMPANY NAME: Kathpal Technologies, Inc. a wholly owned subsidiary of Management Systems Designers, Inc. (MSD)

CONTRACT PERSON: Stanley B. Gisriel

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AUTHORIZED SIGNATURE

Stanley B. Gisriel, Contracting Officer

Escalation: 3.50%

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